



Dear Cradlepoint Customer,

Today, Cradlepoint starts a new journey as part of Ericsson. Together, we become the unparalleled leader in 4G and 5G network solutions – from Carrier Core to Enterprise Edge – by uniting the global leaders in cellular technology for communications service providers and WAN edge solutions for the enterprise and public sector.

Ericsson has made 5G a reality as the infrastructure of choice for more than 100 communications service providers around the world. Cradlepoint is doing the same for enterprise and public sector customers by launching the industry's first portfolio of enterprise-class WAN edge solutions that provide a graceful pathway to 5G – starting in Australia and expanding worldwide in 2021.

With our early 5G customer deployments, we have seen firsthand how this revolutionary technology can transform a business. Now, as part of Ericsson, Cradlepoint is uniquely qualified to provide the Wireless WAN edge, end-to-end intelligence, and quality of experience you need to confidently put 5G at the center of your next-generation WAN.

While we now have greater strength and the deepest pool of 4G and 5G experience and technology in the industry at our disposal, we remain an independent, standalone business and continue to operate under the Cradlepoint brand. Your interactions with our people and processes, including our world-class support, will be unchanged. We will conduct business, engage, and support you as we always have: with professionalism, responsiveness, and humility.

Our future promises many exciting Wireless WAN and 5G innovations, and we look forward to sharing them with you in the coming months. As always, we will continue to do whatever it takes so your organization can rely on Cradlepoint to keep its people, places, and things always connected.

Very best regards,

A handwritten signature in black ink, appearing to read "George Mulhern", written in a cursive style.

George Mulhern
CEO – Cradlepoint

For more information, go to www.cradlepoint.com/ericsson